Kryzsko Commons Student Union

SFMC PRESENTATION – FEBRUARY 16, 2022

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Presentation Outline



Revenue Fund overview



Student Union Facts and Figures



MN State Student Union Fees



Budget overview



R&R vs Deferred Maintenance



Past Renovation Projects



Current Building Project



Future ideas



Student Union impact on enrollment

Revenue Fund overview

- Different than the General Fund
- Funded by Student Fees and/or sources other than tuition or state funding
- No tax dollars used

Student Union Facts & Figures

- Kryzsko Commons is 130,000+ SF
- ▶ 6 primary entrances
- ▶ 4 Exit only doors
- ▶ 2 Loading docks
- ▶ 511,000 visitors through the doors in 2021
- 20,300 average visitors per week in Fall 2021
- Zane's, Huff St, Minne Gold Lot doors most used

Student Union Student Feedback

- Spring 2019 Student Union Survey conducted
 - ▶ Top Rated Feedback:
 - ▶ Union Cleanliness 84%
 - ► College Union has a Positive Environment 83%
 - ▶ Bookstore Staff 80%
 - ► College Union is Student Oriented 80%
 - ▶ Quality Dining Service 76%
 - Areas for Improvement
 - ► College Union is a Source of Entertainment 73%
 - ▶ Union Marketing and Promotions 71%
 - ► College Union Enhances Life and Leadership 65%
 - ▶ Union Food Variety, Quality and Price 62%
 - ▶ Bookstore Items Variety and Price 57%

MN State – Student Union Fees

FY2022 Fees

Southwest MN State - \$365.28 (3.03%^)

MN State, Moorhead - \$333.84

St Cloud State – \$300.06 (7.83%^)

Bemidji State - \$300.00

Winona State - \$276.80

MN State, Mankato – \$258.72

Metro State - \$255.00

Budget Overview

Revenue

- Student Fees
- Zane's Commission
- Bookstore/Office rent
- Affinity Plus Commission
- Outside Rentals
- Ticket Fees

Budget Overview

Expenses

- Personnel Expenses (Salaries, Insurance, Fringe)
- Student Help (Building Managers/Custodial/Homecoming/Senate Summer/Graphic Designer/Event Management)
- Operating (Student Activities Support, Operations Software, Marketing/Signage)
- Maintenance (Sanitary/Hygiene Products, Cleaning supplies, repair supplies, equipment)
- Utilities and Fuel
- Busing Contribution
- MN State Debt Service (Bond Payment)
- R&R/Deferred Maintenance

R&R vs Deferred Maintenance

- ► Repair & Replacement
 - Used to repair outdated or broken equipment or furniture
 - Carpet replacement and paint
- Deferred Maintenance
 - Primarily focused building infrastructure
 - ▶ Windows/Doors
 - ▶ Elevators
 - ► HVAC
 - ▶ Electrical/Plumbing
- Requirement to keep building functioning and desirable at an expected level

Past Renovation Projects

- ► Timeline of major projects in Kryzsko Commons
 - ▶ Building built between 1965 1975
 - ► Huff Street addition 1994
 - ► SAC remodel/removal of old bowling lanes 2002
 - ➤ Solarium enclosure 2006
 - ▶ Baldwin/Bookstore addition & renovation 2014
 - ▶ Jack Kane Dining Hall renovation 2016 (Chartwells funds)
 - Zane's Food Court renovation 2017 (Chartwells funds)
 - ▶ Student Life Suite/Chartwells Offices/SAC 2020
 - Kryzsko Ballroom/Jack Kane seating 2021 (Chartwells Funds)

Current Building Projects

Solarium Renovation

- Fill in holes
- Replace carpet
- Paint
- AV

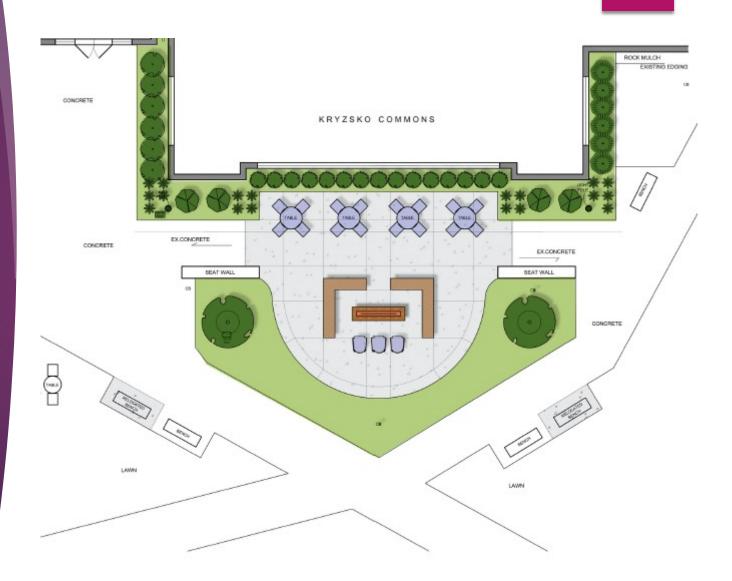
Phase 2 of Ballroom project

- Pre-function space for Ballroom
- (Choose WSU, Registration, conferences, trade shows)
- Independent Event and Meeting Space
- Additional Zoom Room w/ 250 capacity
- Improved set up for Student Senate meetings
- 3rd Party Rentals New Revenue
- Eliminate noise issues from Zane's

Future Project/Program Ideas

- Student Union Funds
 - ▶ Purple Room doors
 - ► Baldwin Lounge furniture
 - Kryzsko After Dark program expansion better entertainment
 - ▶ Warrior Esports Lounge more formal Esports program
- ► Chartwells Funds
 - ► Zane's flooring and furniture upgrade
- ► TBD
 - Outdoor Fire Feature and Gather Space

Outdoor Fire Feature/Seating Project



Student Union positive impact on enrollment

- ▶ Living Room of campus sense of belonging and community building
- ► Food Service Jack Kane and Zane's
- ► Activities such as Kryzsko After Dark, Homecoming, and Family Weekend
- ► Warrior Esports Lounge launched 2020
- ▶ Recreation equipment and bike check out programs
- ► KEAP Center located here
- Admissions tours and other events (ex: Choose WSU and Registration)
- Other special events hosted by campus departments and student organizations
 - ► Club Fairs, Career Fairs, Award ceremonies, Leadership Summit, International Dinner and other cultural nights, etc

Fee Increase Request 1.0% - \$14,764

2.0% - \$27,888

3.0% - \$42,652

Proposed increase of \$.09/credit, \$1.44/sem, \$	2.88/yr, - 1.0%						
			110 110 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	FY22 adjusted	FY23 projected	\$ CHG	%CHG
Revenue	FY19 Actual	FY20 Actual	FY21 Actual	budget	budget	FROM ADJ BUD	FROM BUD
Fees	\$1,679,372	\$1,667,359	1,561,098.47	\$1,487,523	\$1,433,752	(\$53,772)	-3.6%
Other Revenue	\$340,004	\$283,874	\$168,427	\$230,268	\$222,500	(\$7,768)	-3.4%
Total Revenue	\$2,019,376	\$1,951,233	\$1,729,526	\$1,717,791	\$1,656,252	(\$61,540)	-3.6%
Expenses							
Employee Services	\$1,014,774	\$1,113,230	\$959,533	\$1,023,585	\$1,180,360	\$156,775	15.3%
Student Help	\$87,813	\$84,374	\$84,113	\$100,000	\$100,000	\$0	0.0%
Operating	\$220,594	\$75,005	\$94,678	\$170,702	\$174,449	\$3,747	2.2%
MinnState Admin Fee	\$12,486	\$11,607	\$12,209	\$12,500	\$12,500	\$0	0.0%
Fuel & Utility	\$184,479	\$163,576	\$151,713	\$175,000	\$175,000	\$0	0.0%
MinnState Debt Service	\$137,350	\$139,050	\$140,550	\$136,950	\$138,250	\$1,300	0.9%
R&R	\$207,216	\$894,733	\$546,730	\$200,000	\$100,000	(\$100,000)	-50.0%
Deferred Maintenance	\$363,778	\$273,929	\$115,563	\$200,000	\$100,000	(\$100,000)	-50.0%
Total Expenses	\$2,228,490	\$2,755,503	\$2,105,090	\$2,018,737	\$1,980,559	(\$38,178)	-1.9%
Surplus/Deficit	(\$209,114)	(\$804,270)	(\$375,564)	(\$300,946)	(\$324,307)	(\$23,362)	
				*Note that RR&DM ba	alance will decrease o	due to money for Sola	arium project
				Estimated	Estimated		
RR & DM Reserve (332102)	\$1,916,544	\$1,241,447	\$1,235,283	\$1,235,283	\$1,235,283		
Operating Reserve (332100) Ending Balance	\$1,029,203	\$963,484	\$850,215	\$549,269	\$224,962		
Operating Reserve % of Revenues	51%	49%	49%	32%	14%		
Per Credit Rate	\$8.30	\$8.50	\$8.65	\$8.65	\$8.74	\$0.09	1.0%
Per Semester Rate	\$132.80	\$136.00	\$138.40	\$138.40	\$139.84	\$1.44	1.0%
Per Year Rate	\$265.60	\$272.00	\$276.80	\$276.80	\$279.68	\$2.88	1.0%

Proposed increase of \$.17/credit, \$2.72/sem, \$	5.44/yr, - 2.0%						
				FY22 projected	FY23 projected	\$ CHG	%CHG
Revenue	FY19 Actual	FY20 Actual	FY21 Actual	budget	budget	FROM ADJ BUD	FROM BUD
Fees	\$1,679,372	\$1,667,359	1,561,098.47	\$1,487,523	\$1,446,875	(\$40,648)	-2.7%
Other Revenue	\$340,004	\$283,874	\$168,427	\$230,268	\$222,500	(\$7,768)	-3.4%
Total Revenue	\$2,019,376	\$1,951,233	\$1,729,526	\$1,717,791	\$1,669,375	(\$48,416)	-2.8%
Expenses	-						
Employee Services	\$1,014,774	\$1,113,230	\$959,533	\$1,023,585	\$1,180,360	\$156,775	15.3%
Student Help	\$87,813	\$84,374	\$84,113	\$100,000	\$100,000		0.0%
Operating	\$220,594	\$75,005	\$94,678	\$170,702	\$174,449		2.2%
MinnState Admin Fee	\$12,486	\$11,607	\$12,209	\$12,500	\$12,500		0.0%
Fuel & Utility	\$184,479	\$163,576	\$151,713	\$175,000	\$175,000		0.0%
MinnState Debt Service	\$137,350	\$139,050	\$140,550	\$136,950	\$138,250		0.9%
R&R	\$207,216	\$894,733	\$546,730	\$200,000	\$100,000		-50.0%
Deferred Maintenance	\$363,778	\$273,929	\$115,563	\$200,000	\$100,000	(\$100,000)	-50.0%
Total Expenses	\$2,228,490	\$2,755,503	\$2,105,090	\$2,018,737	\$1,980,559		-1.9%
Surplus/Deficit	(\$209,114)	(\$804,270)	(\$375,564)	(\$300,946)	(\$311,184)	(\$10,238)	
Surprus/Deffcit	(\$205,114)	(\$004,210)	(\$313,304)	(\$300,340)	(\$311,104)	(\$10,230)	
				*Note that RR&DM ba	alance will decrease of	due to money for Sola	arium project
				Estimated	Estimated	,	
RR & DM Reserve (332102)	\$1,916,544	\$1,241,447	\$1,235,283	\$1,235,283	\$1,235,283		
Operating Reserve (332100) Ending Balance	\$1,029,203	\$963,484	\$850,215	\$549,269	\$238,085		
Operating Reserve % of Revenues	51%	49%	49%	32%	14%		
Per Credit Rate	\$8.30	\$8.50	\$8.65	\$8.65	\$8.82	\$0.17	2.0%
Per Semester Rate	\$132.80	\$136.00	\$138.40	\$138.40	\$141.12	\$2.72	2.0%
Per Year Rate	\$265.60	\$272.00	\$276.80	\$276.80	\$282.24	\$5.44	2.0%

Proposed increase of \$.26/credit, \$4.16/sem, \$	\$8.32/yr, - 3.0%						
			and the second of the Paris	FY22 projected	FY23 projected	\$ CHG	%CHG
Revenue	FY19 Actual	FY20 Actual	FY21 Actual	budget	budget	FROM ADJ BUD	FROM BUD
Fees	\$1,679,372	\$1,667,359	1,561,098.47	\$1,487,523	\$1,461,639	(\$25,884)	-1.7%
Other Revenue	\$340,004	\$283,874	\$168,427	\$230,268	\$222,500	(\$7,768)	-3.4%
Total Revenue	\$2,019,376	\$1,951,233	\$1,729,526	\$1,717,791	\$1,684,139	(\$33,652)	-2.0%
Expenses							
Employee Services	\$1,014,774	\$1,113,230	\$959,533	\$1,023,585	\$1,180,360	\$156,775	15.3%
Student Help	\$87,813	\$84,374	\$84,113	\$100,000	\$100,000	\$0	0.0%
Operating	\$220,594	\$75,005	\$94,678	\$170,702	\$174,449	\$3,747	2.2%
MinnState Admin Fee	\$12,486	\$11,607	\$12,209	\$12,500	\$12,500	\$0	0.0%
Fuel & Utility	\$184,479	\$163,576	\$151,713	\$175,000	\$175,000	\$0	0.0%
MinnState Debt Service	\$137,350	\$139,050	\$140,550	\$136,950	\$138,250	\$1,300	0.9%
R&R	\$207,216	\$894,733	\$546,730	\$200,000	\$100,000	(\$100,000)	-50.0%
Deferred Maintenance	\$363,778	\$273,929	\$115,563	\$200,000	\$100,000	(\$100,000)	-50.0%
Total Expenses	\$2,228,490	\$2,755,503	\$2,105,090	\$2,018,737	\$1,980,559	(\$38,178)	-1.9%
Surplus/Deficit	(\$209,114)	(\$804,270)	(\$375,564)	(\$300,946)	(\$296,420)	\$4,526	
				*Note that RR&DM ba	alance will decrease of	due to money for Sola	arium project
			· ·	Estimated	Estimated		
RR & DM Reserve (332102)	\$1,916,544	\$1,241,447	\$1,235,283	\$1,235,283	\$1,235,283		
Operating Reserve (332100) Ending Balance	\$1,029,203	\$963,484	\$850,215	\$549,269	\$252,849		
Operating Reserve % of Revenues	51%	49%	49%	32%	15%		
Per Credit Rate	\$8.30	\$8.50	\$8.65	\$8.65	\$8.91	\$0.26	3.0%
Per Semester Rate	\$132.80	\$136.00	\$138.40	\$138.40	\$142.56	\$4.16	3.0%
Per Year Rate	\$265.60	\$272.00	\$276.80	\$276.80	\$285.12	\$8.32	3.0%

What the fee increase could cover

Increase Student Help wages

Assist with the burden of reduced enrollment

Assist with Outdoor Fire Feature/Seating project

Increased student activities/programming opportunities

Warrior Esports Lounge reoccurring expenses

Baldwin Lounge furniture

Mandatory insurance and contract increase for FT staff

Questions?